

Curriculum Vitae



Personal information

First name / Family name	Dennis Rickert		
Address(es)			
Telephone			
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E-mail	<a href="mailto:rickert@dice.hhu.de">rickert@dice.hhu.de</a>		
Nationality	German		
Date of birth			
Gender	Male		

Personal statement and statement of intent

After school, I decided to take a one-year break before turning to the academic environment, and I started working at a homeless shelter to help people with serious problems to reintegrate into society and the job market. This time was a very important part of my life since I acquired communication skills—and patience—by dealing with difficult personalities, combined with the ability of self-assertion and self-assessment. Following the social year, I started studying economics in Paderborn and Dublin to gain the B.Sc. and pursued studying in Düsseldorf to gain the M.Sc. in Economics. The provided education equipped me with the understanding of general economic principles as well as in depth-knowledge of microeconomics and statistics. I appreciated being part of the academic world and enjoyed studying economic topics, in particular during writing my master thesis on demand estimation modelling. The next logical step was joining the “Düsseldorf Graduate School of Economics”, where classes in Advanced Microeconomics and Advanced Econometrics were taught to provide a comprehensive understanding of theoretical and empirical methods in Microeconomics. During a subsequent project position and a following teaching position, I acquired research, communication, and networking skills. Furthermore, a three-month research visit in Toulouse enabled me to meet some of the leading researchers in the field of Industrial Organization, to gain valuable insights on current work and to initiate new projects. For instance, I started one project on the impact of variety on firm profits and another on the price discrimination possibility of firms with respect to regional differences in shopping behavior.

Having started with the doctoral studies was fruitful in a variety of ways and helped to achieve a *current career goal*: Being equipped with the necessary skills to be prepared for a further career in academic research related to food retailing markets. My current research aims at understanding market mechanisms and strategic interactions of all actors in the markets. In the medium and long term, I plan to elaborate environmental issues in vertical supply chains in interaction with strategic behavior of channel members. In particular, I am interested in the assessment of the effectiveness of environmental policies, which critically depends on the market power of the actors. For instance, if a policy measure aims at

increasing the margins of farmers in order to allow them investments in green technologies by regulating the consumer price, retailers and processors may exert their market power to increase own profits in response to the regulation. Such research questions are part of a very sensitive topic since current practices of the food industry impact the environment, industry structure, politics and society. This is the main reason for me to pursue a life-long work in this field.

After accomplishing my current career goal, which is the completion of the PhD-thesis, it is time to turn to the next step, a post-doc position. My intended research agenda for the future is to combine the econometrics of multi-level supply models with policy evaluation on food markets. This challenging research aim requires skills on modeling vertical relationships, which I have obtained during my research experience. A post-doc position will help to further intensify this knowledge on structural models of demand and supply by aiming to combine two different strands of the literature (vertical relations between (i) retailers and processors and (ii) between farmers and processors). Such structural models are crucial for any sound policy advice. A structural three-stage model which allows to evaluate the effectiveness of environmental public policies is not yet existent in the literature.

I decided to apply for a post-doc position in Toulouse because of the strong agricultural orientation and because of the access to leading researchers and wide-spread networks, which jointly offer a unique possibility to conduct research in the fields of agricultural economics. Thus, my *medium run career goal* is a post-doc position in Toulouse, which will pave way for a *long-term career goal* of a tenure position in agricultural economics.

The position in Toulouse is conditional on a successful mobility grant, thus the research mobility project will be a great enabler in my academic career with a great impact on medium and long-term career goals. The hosting institution TSE-R is an institution with some of the leading researchers in economics (e.g., Jean Tirole, Pierre Dubois, Bruno Julien, Céline Bonnet) and food economics (Zohra Bouamra-Mechemache, Stéphane Caprice, Vincent Réquillart) all with an outstanding academic record in their own field, supplemented by policy experience. It delivers cutting-edge research that addresses key policy questions and has experience in combining theoretical advances with state-of-the-art empirical analysis, which lead to a serious of rigorous and policy-relevant outputs.

Especially the collaboration with Céline Bonnet and Zohra Bouamra-Mechemache will be beneficial as they are considered distinct experts on the field of agricultural economics and econometric modelling. Toulouse is a working environment providing the opportunity to intensify my econometric, economic and methodological knowledge by working on the proposed project, formal (classes, lectures, seminars) and informal learning opportunities. Since Toulouse is part of an excellent network, it offers the opportunity to work with excellent researchers from inside and outside (e.g., Timothy Richards, Sofia Berto Villas-Boas, Rachel Griffith) the institution. Young researchers work together with senior researchers on a day-to-day basis in a non-hierarchical team environment. I will not only benefit from the joint collaboration by being well-trained to publish papers in peer-reviewed top journals and relating high quality academic work to the policy area, but also by learning from senior researchers' experience in running large research grants.

Accordingly, the Agreenskills fellowship plays a crucial and important role for my academic career and receiving the grant will considerably increase the probability for a subsequent post-doc position or assistant professorship. This again will be the foundation for a tenure position in the field of agricultural economics. I also expect to benefit from the regular Agreenskills meetings to get in contact to other aspiring fellows and to establish future prospects and potential friendships. I will particularly benefit from such interdisciplinary contacts since I study the economic impact of environmental policies in agrifood markets. Finally, I plan to take advantage of the additional offers by Agreenskills to talk to trainers and mentors about future career opportunities.

### Education and training

Location and dates	10/2011 - 03/2016: PhD student at the Düsseldorf Graduate School of Economics and Heinrich-Heine University of Düsseldorf  09/2014 - 12/2014: Research stay at the Toulouse School of Economics (TSE), invitation by Céline Bonnet  05/2016: Research Stay at the Westfälische Wilhelms-Universität Münster, invitation by Gordon J. Klein
Title of qualification awarded	PhD (in June 2016)
Principal subjects/occupational skills covered	Participation and examination in several classes in the field of Microeconomics, Industrial Organization and Competition, Econometrics (grade A-levels) <i>Occupational skills:</i> Economic and econometric modelling; evaluation tools for public policies; joint collaboration with fellow PhD-students  Title of the PhD-thesis: "Essays on Applied Industrial Organization and Retailing." <i>Occupational skills:</i> Detailed knowledge on empirical assessment of vertical manufacturer-retailer relationships; statistical inference by applying discrete choice models of demand and economic models of supply; joint collaboration with senior co-authors
Name of Institute	Heinrich-Heine-University of Düsseldorf/ Düsseldorf Institute for Competition Economics (DICE)

Location and dates	10/2009 - 10/2011: Heinrich-Heine-University of Düsseldorf
Title of qualification awarded	Master of Science in Business Administration (M.Sc.)
Principal subjects/occupational skills covered	Participation and examination in classes, such as Econometrics, Statistics, European Competition Policy and Industrial Organization (grade 1.7) <i>Occupational skills:</i> In-depth understanding of economic principles; exhaustive overview on the relevant literature; networking and teamwork skills  Master Thesis: "Effects of Scrapping Subsidies on Competition. A Discrete Choice Analysis." (grade: 1.3) <i>Occupational skills:</i> Application of a structural demand model; evaluation of policy measures
Name of Institute	Heinrich-Heine-University of Düsseldorf

Location and dates	10/2005 - 08/2009: University of Paderborn  09/2007 - 05/2008 Academic year abroad at the Dublin City University (DCU)
Title of qualification awarded	Bachelor of Science in Business Administration and Economics (B.Sc.)
Principal subjects/occupational skills covered	Classes in Microeconomics, Statistics, Mathematics, Marketing and Information Economics (grade 2.3) <i>Occupational skills:</i> Basic education in business and economics; introduction to scientific writing, presenting, and working  Title of Bachelor Thesis: "E-Learning and Web 2.0 in Organizations." (Grade 1.3) <i>Occupational skills:</i> Principles of scientific working and writing
Name of Institute	University of Paderborn

## Work experience

Location and dates	10/2012 – 04/2016: Düsseldorf
Occupation or position held	Research Associate
Main activities and responsibilities	Teaching (lectures, tutorials, seminars), student guidance counsellor, mentor for tutors in Microeconomics, coordinator for (student) information days, coordinator of post-doc positions
Name of employer	Düsseldorf Institute of Competition Economics (DICE)

Location and dates	09/2011 - 09/2012: Berlin, Hamburg, Düsseldorf
Occupation or position held	Project Member/Research Associate
Main activities and responsibilities	Economic consultancy and research for retailers (e.g., Metro, EDEKA), and the German retailer association (HDE) within the HDE-DICE project "Contract Regulation and Cartels"
Name of employer	HDE/DICE

Location and dates	10/2010 - 12/2010: Bonn, Düsseldorf
Occupation or position held	Research Assistant
Main activities and responsibilities	Research assistance; data collection, - preparation and processing
Name of employer	German Monopolies Commission

Location and dates	10/2009 – 09/2011: Düsseldorf
Occupation or position held	Research Assistant
Main activities and responsibilities	Research assistance; data collection, - preparation and processing
Name of employer	DICE

Location and dates	07/2008 - 01/2009: Paderborn
Occupation or position held	Internship at the Strategy Department of Benteler Automotive
Main activities and responsibilities	Support for supplier management; responsible for classification of suppliers and risk assessment; intranet content management
Name of employer	Benteler Automotive

Location and dates	08/2004 – 05/2005: Paderborn
Occupation or position held	Voluntary Social Year ("FSJ") at the homeless shelter "Praelat-Braeckling-Haus"
Main activities and responsibilities	Supporting homeless people with re-integration into society and work life by giving advice on everyday issues and joint social activities
Name of employer	SKM/Caritas

## Languages

Mother tongue(s)	German				
Other language(s)	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
<i>European level (*)</i>	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B2	B2	B2	B2	B2
Russian	A2	A2	A2	A2	A2
<p>(*) <i>Common European Framework of Reference for Languages</i>  <a href="http://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr">http://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr</a></p>					

## Academic Record

Publications	<p><b>Accepted, in press and published articles / papers:</b></p> <ol style="list-style-type: none"> <li>1. Wettbewerbsprobleme im Lebensmitteleinzelhandel, (2014), Justus Haucap, Ulrich Heimeshoff, Gordon J. Klein, <b>Dennis Rickert</b> &amp; Christian Wey in: P. Oberender (editor), <i>Wettbewerbsprobleme im Lebensmitteleinzelhandel</i>, Duncker &amp; Humblot: Berlin, pp. 11 – 38. <b>Contribution:</b> Empirical analysis of cross price elasticities and application of market delineation methods</li> <li>2. Die Bestimmung von Nachfragemacht im Lebensmitteleinzelhandel: Theoretische Grundlagen und empirischer Nachweis, (2014), Justus Haucap, Ulrich Heimeshoff, Gordon J. Klein, <b>Dennis Rickert</b> &amp; Christian Wey, <i>Wirtschaft und Wettbewerb</i>, 64, issue 10, pp. 946-957. <b>Contribution:</b> Outlining the use of empirical methods for assessing market power on the retailing market and describing corresponding problems</li> <li>3. Eigenmarken und Interformat-Wettbewerb im Einzelhandel, (2013), <b>Dennis Rickert</b>, <i>DICE Policy Brief</i>, 1, Düsseldorf Institute for Competition Economics (DICE), p. 5</li> </ol> <p><b>Working Papers</b></p> <ol style="list-style-type: none"> <li>4. Inter-Format Competition among Retailers. The Role of Private Label Products in Market Delineation, (September 2013), Justus Haucap, Ulrich Heimeshoff, Gordon J. Klein, <b>Dennis Rickert</b> &amp; Christian Wey, <i>DICE Discussion Paper No 101</i>, University of Düsseldorf. <b>Contribution:</b> Write demand estimation programs and calculate elasticities, write code for supply side equations, analyze results</li> <li>5. Bargaining in Manufacturer-Retailer Relationships, (September 2013), Justus Haucap, Ulrich Heimeshoff, Gordon J. Klein, <b>Dennis Rickert</b> &amp; Christian Wey, <i>DICE Discussion Paper No 107</i>, University of Düsseldorf. <b>Contribution:</b> Developing demand estimation programs and calculating elasticities, writing theoretical (bargaining) model on supply side, coding supply equations, analyzing results</li> </ol>
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	<p><b>Submitted publications (available upon request):</b></p> <ul style="list-style-type: none"> <li>Market delineation with heterogeneous retail formats, private labels, and vertical contracts, (April 2016), Justus Haucap, Ulrich Heimeshoff, Gordon J. Klein, <b>Dennis Rickert</b> &amp; Christian Wey  <b>Contribution:</b> Write demand estimation programs and calculate elasticities, write code for supply side equations, analyze results, motivation of the paper</li> <li>Consumer state dependence, switching costs, and forward-looking producers. A dynamic supply model applied to the diaper market, (April 2016), <b>Dennis Rickert</b>  <b>Contribution:</b> Develop idea, derive demand and supply model for the research question, write programs and calculate elasticities, analyze results, motivation of the paper</li> <li>The Impact of One Stop Shopping- Induced Purchasing Complementarities in Structural Econometric Models of Retailers Competition, (February 2016), Ulrich Heimeshoff, Gordon J. Klein &amp; <b>Dennis Rickert</b>  <b>Contribution:</b> Write programs and calculate elasticities, analyze results, motivation of the paper</li> </ul>
<p>Presentations as invited speaker</p>	<p><b>Invited Presentations at Summer Schools and Conferences</b>          31st Annual Congress of the European Economic Association (Genève, <i>accepted for August 2016</i>);          14th Annual International Industrial Organization Conference (Philadelphia, April 2016)          DFG-ANR Workshop "Competition and Bargaining in Vertical Chains" (Toulouse, March 2016)          2015 ECORES Summer School on Market Power (Brussels, May 2015);          BECCLE 2015 Competition Policy Conference (Bergen, April 2015);          Annual Meeting of the German Economic Society (Hamburg, September 2014);          41st Annual Conference of the European Association for Research in Industrial Economics (Milan, August 2014);          DFG-ANR Workshop "Competition and Bargaining in Vertical Chains" (Rennes, June 2014);          Annual Meeting of the German Economic Society (Düsseldorf, September 2013);          40th Annual Conference of the European Association for Research in Industrial Economics (Évora, August 2013);          28th Annual Congress of the European Economic Association (Gothenburg, August 2013);          4th Competition and Innovation Summer School (Marmaris, May 2013);          11th Annual International Industrial Organization Conference (Boston, May 2013);          3rd Competition and Innovation Summer School (Marmaris, May 2012)</p> <p><b>Presentations in Seminars</b>          Research Seminar (Düsseldorf, <i>scheduled for June 2016</i>);          1st Cologne-Düsseldorf Research Seminar (Lenzerheide, February 2016);          Düsseldorf Economists Structural Group Meeting (Düsseldorf, February 2016);          Research Seminar (Düsseldorf, February 2015);          Food Seminar (Toulouse, September 2014);          Brown Bag Seminar (Düsseldorf, January 2014);          HOS-Seminar (Hohenheim, November 2013);          Brown Bag Seminar (Düsseldorf, January 2013)</p>
<p>Participation in open calls for proposals as contributor or leader</p>	<p>I contributed to several proposals and research projects with successful grants from industrial (1x) and scientific organizations (2x):</p> <ol style="list-style-type: none"> <li>04/2015 - 01/2016: Project on "Variety and Consumer Buying Patterns", funded by the Strategischer Forschungsfond (SFF)             <ul style="list-style-type: none"> <li>Financed by this grant, contributor to writing the research project proposal and one working paper</li> </ul> </li> <li>06/2013 - 04/2016: DFG-ANR project "Bargaining and Contracting in Vertical Chains", funded by Deutsche Forschungsförderung (DFG) and Agence National Recherche (ANR)             <ul style="list-style-type: none"> <li>Contributor to two working papers, regular member of meetings and workshops</li> </ul> </li> </ol>

	<p>3. 09/2011 - 09/2012: HDE-DICE project on "Contract Regulation and Cartels", funded by HDE and DICE</p> <ul style="list-style-type: none"> <li>Financed by this grant, contributor to two publications, participant of regular meetings and workshops</li> </ul>
<p>Graduate teaching as lecturer or training coordinator</p>	<p><b>Teaching</b></p> <p>Academic Research and Writing (<b>Bachelor lecture, 6x</b>): Winter 2013/14, Summer 2014, Winter 2014/15, Summer 2015, Winter 2015/2016, Summer 2016;          Competition Policy I (<b>Bachelor tutorial, 1x</b>): Summer 2015;          Competition Policy II (<b>Bachelor tutorial, 2x</b>): Summer 2014, Summer 2015;          Empirical Economics II (<b>Bachelor lecture, 1x</b>): Summer 2015;          Market and Price Theory (<b>Bachelor tutorial, 4x</b>): Summer 2009, Winter 2011/2012, Winter 2012/2013, Summer 2016;          Market and Price Theory (<b>Tutor coordination, 3x</b>): Winter 2013/2014, Winter 2014/2015, Winter 2015/2016;          Mentoring for Incoming Students (<b>Mentoring 1x</b>): Winter 2011/2012</p> <p><b>Supervision of final theses (6x):</b></p> <ul style="list-style-type: none"> <li>Rudy Canales Zemljic: Profit Margins in the Multi-Level Milk Supply Chain, Master Thesis, supervised with Céline Bonnet and Zohra Boumra-Mechemache, Toulouse 2016</li> <li>Robert Zwanzig: Effects of Mergers and Acquisitions in the Retailing Grocery Industry, supervised with Joel Stiebale, March 2016</li> <li>Judith Schwartz: Loss Leading as a Retail Strategy on the German Retail Market, Bachelor Thesis, supervised with Justus Haucap, December 2015</li> <li>Marko Niibek: Innovation on Automobile Markets, Master Thesis, supervised with Justus Haucap, June 2015</li> <li>Christian Goldau: Financial Fairplay in European Football, Bachelor Thesis, supervised with Justus Haucap, February 2015</li> <li>Nicolas Peter Wick: Competition Policy on Funeral Markets, Bachelor Thesis, supervised with Justus Haucap, March 2014</li> </ul> <p><b>Supervision of term paper assignments for Empirical Economics (6x):</b></p> <ul style="list-style-type: none"> <li>The Effect of Slave Trade on Education Outcomes. An Empirical Assessment.</li> <li>How does Winning the Lottery affect People Behaviour?</li> <li>The Effect of Slavery on Trust Building in Africa.</li> <li>The Effect of the Tse-Tse fly on Economic Development in Africa.</li> <li>Does International Experience reduce the Gender Wage Gap?</li> <li>Assessing the Degree of Hotel Review Manipulation using Data from Rating Platforms.</li> </ul> <p><b>Supervision of term paper assignments for Academic Research and Writing (50x):</b>          Supervision of 50 students groups who had to write short papers on the influence of outstanding personalities---such as Adam Smith, John Nash or Amartya Sen---on economic science. Including:</p> <ul style="list-style-type: none"> <li>Evaluation of results</li> <li>Weekly meetings and extensive final feedback interviews</li> <li>Presentation and discussion of results in small groups</li> </ul>
<p>Awards and prizes, if any</p>	<p><b>Grants:</b></p> <ul style="list-style-type: none"> <li>Travel Grant from Konrad-Henkel Stiftung for IIOC 2016 in Philadelphia, PA, USA</li> <li>Accommodation Grant from ECORES for Conference in Brussels, Belgium, 2015</li> <li>Accommodation Grant from CISS for Conference in Marmaris, Turkey, 2013</li> <li>Travel Grant from Konrad-Henkel Stiftung for IIOC in Boston, MA, USA, 2013</li> <li>Accommodation Grant from CISS for Conference in Marmaris, Turkey, 2012</li> <li>ERASMUS Scholarship for Academic Year Abroad in Dublin, Ireland, 2007/2008</li> </ul>

## Collaboration and Networking

<p>Participation in collaborative projects funded by competitive programmes</p>	<p>I contributed to several proposals and research projects with successful grants from industrial (1x) and scientific organizations (2x):</p> <ol style="list-style-type: none"> <li>1. 04/2015 - 01/2016: Project on "Variety and Consumer Buying Patterns", funded by the Strategischer Forschungsfond (SFF)       <ol style="list-style-type: none"> <li>a. Financed by this grant, contributor to writing the research project proposal and one working paper</li> </ol> </li> <li>2. 06/2013 - 04/2016: DFG-ANR project "Bargaining and Contracting in Vertical Chains", funded by Deutsche Forschungsfoerderung (DFG) and Agence National Recherche (ANR)       <ol style="list-style-type: none"> <li>a. Contributor to two working papers, regular member of meetings and workshops</li> </ol> </li> <li>3. 09/2011 - 09/2012: HDE-DICE project on "Contract Regulation and Cartels", funded by HDE and DICE       <ul style="list-style-type: none"> <li>• Financed by this grant, contributor to two publications, participant of regular meetings and workshops</li> </ul> </li> </ol> <p>Furthermore, I am part of the Junior Research Group financed by the Ministry for Innovation, Science, Research and Technology of the State of North Rhine-Westphalia. The researchers work (individually and jointly) on diverse topics in the field of Empirical Industrial Organization and regularly discuss and present their work.</p>
<p>Partnerships or experience with industry</p>	<p><b>Partnerships and Networking</b></p> <ol style="list-style-type: none"> <li>1. Member of the DFG-ANR network with researchers from Düsseldorf, Toulouse, Rennes, Frankfurt, and Berlin.       <ul style="list-style-type: none"> <li>• Co-organizer of two workshops in Düsseldorf and Toulouse</li> </ul> </li> <li>2. Member of the SUSDIET network funded in the framework of the ERA-Net SUSFOOD (Grant agreement no.: 291766)       <ul style="list-style-type: none"> <li>• Co-organizer of a workshop which will take place in Toulouse the 17-18<sup>th</sup> of November 2016</li> </ul> </li> <li>3. Program coordinator of the Düsseldorf Economists Structural Group (DEIS) with monthly meetings including internal (from economics department) and external speakers (e.g., from statistics departments or associated researchers from other universities)</li> <li>4. Coordinator and Reference Contact at DICE for national and international Post-Doc funding programs</li> <li>5. Co-authors in Münster, Bonn, Mannheim, Cologne, and Toulouse</li> </ol> <p><b>Experience with Industry</b></p> <ol style="list-style-type: none"> <li>1. I was project member of the HDE-DICE project (see above) which involved writing co-authored research papers related to the retail industry and the organization of regular meetings and workshops with scientists and practitioners.</li> <li>2. Consultancy Project for DICE Consult on competitive effects of mergers on market power in the German grocery retailing sector, where the German Cartel Office and two merging entities were involved</li> <li>3. Furthermore, I have gained experience by job positions at the German Monopolies Commission and Benteler Automotive.</li> </ol>
<p>Membership of professional bodies and committees</p>	<ul style="list-style-type: none"> <li>• Member of the appointment commission for a W2-professorship (Winter 2016)</li> <li>• Member of Verein für Sozialpolitik (VfS)/Association of German Economists</li> <li>• Member of the European Economic Association (EEA)</li> <li>• Member of the European Association for Research in Industrial Economics (EARIE)</li> <li>• Member of German-French Exchange Group (DFG)</li> </ul>

## Research management, Technology transfer, and Communication

<p>Team management</p>	<p>Several research projects, positions, and consultancy</p> <ul style="list-style-type: none"> <li>• Involved in (i) regular workshops, project meetings, project reports, and the professional exchanges of views of international researchers and practitioners, and (ii) supervision of student research assistants (data gathering, cleaning, and preparation)</li> <li>• Skills: Teamwork, leadership, conceptual and organizational skills</li> </ul> <p>Three-month research stay in Toulouse</p> <ul style="list-style-type: none"> <li>• Started new projects in collaboration with Toulouse researchers (Céline Bonnet, Zohra Boumra-Mechemache, and Stephane Caprice)</li> <li>• Skills: Communication and collaboration, development of innovative solutions and approaches</li> </ul> <p>Organization of two workshops, in Düsseldorf and in Toulouse</p> <ul style="list-style-type: none"> <li>• Involved in selecting candidates, organizing the schedule, and coordinating meetings and business dinners</li> <li>• Skills: Networking and organizational skills</li> </ul> <p>Supervision of six students during their final theses</p> <ul style="list-style-type: none"> <li>• All worked on relevant topics with the aim to investigate policy questions by applying empirical methods under my guidance</li> <li>• Skills: Supervision and guidance for students to work independently and goal-oriented on complex and interesting empirical economic studies</li> </ul> <p>Supervision of around 60 students for their paper assignments</p> <ul style="list-style-type: none"> <li>• Were assisted on a weekly basis, including extensive final feedback interviews.</li> <li>• Skills: Use of well-structured feedback methods, teaching of academic qualifications</li> </ul> <p>Coordination and selection of 8-12 tutors each year for classes on microeconomic theory</p> <ul style="list-style-type: none"> <li>• Regular interactive discussion in small groups on relevant topics related to microeconomic problems rather than top-down teaching style</li> <li>• Skills: Application and teaching of inter-disciplinary key qualifications, such as guidance regarding potential pitfalls when giving classes and support for dealing with critical issues when interacting with first-year students</li> </ul> <p>Student guidance counsellor and coordinator for (student) information days</p> <ul style="list-style-type: none"> <li>• Responsible for the mentoring and organizer of info days (e.g., Girls Day)</li> <li>• Skills: Guidance and advisory for study period, and assistance for long-term career planning; delivering complex contents to young school students in motivating manner</li> </ul> <p>Therefore, I have experience in team management, leadership, project management, and international collaborations. In particular, this shows that I am able to <b><i>cope with stressful situations while still being able to work on a high quality level on multiple tasks</i></b>, e.g., maintaining high teaching output, working on projects, and conducting research.</p>
<p>Technological platform management</p>	<p>Responsible for the content of the E-Learning university platform “ILIAS” at Düsseldorf and for online content of the corporate intranet during the internship at Benteler (using TYPO3).</p>
<p>Consultancy for the public or private sector</p>	<p>Consultancy project on the competitive effects of mergers on market power in the German grocery retailing sector, where the German Cartel Office and two merging entities were involved (for DICE-Consult, confidential).</p>
<p><b>Other experience and skills relevant to the application</b></p>	<p><b>Referee Activity for</b></p> <ul style="list-style-type: none"> <li>• Telecommunications Policy (TP)</li> <li>• International Journal of Industrial Organization (IJIO)</li> </ul>

### Scientific References

Full name	Prof. Dr. Justus Haucap
Position	Founding director of DICE, Dean of the Business & Economics Faculty, Chairman of Research Advisory Council RWI Essen, and former Chairman of the German Monopolies Commission
Institution	Duesseldorf Institute for Competition Economics (DICE), Heinrich-Heine University Düsseldorf (HHU)
Email address	haucap@dice.hhu.de

Full name	Prof. Dr. Hans-Theo Normann
Position	Professor of Economics, Dean of the Graduate School
Institution	Dusseldorf Institute for Competition Economic (DICE), Heinrich-Heine University Düsseldorf (HHU)
Email address	normann@dice.hhu.de

Full name	Prof. Dr. Joel Stiebale
Position	Professor of Empirical Economics
Institution	Düsseldorf Institute for Competition Economics (DICE), Heinrich Heine Universität Düsseldorf (HHU)
Email address	stiebale@dice.hhu.de

### How did you hear about AgreenSkills programmes?

	<a href="http://jobs.inra.fr/A-la-une/Actualites/Agreenskills">http://jobs.inra.fr/A-la-une/Actualites/Agreenskills</a>
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Düsseldorf, April 27<sup>th</sup>, 2016

**Dennis Rickert**